

Ryan Nelson Baker

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SUMMARY OF QUALIFICATIONS

- Over 4 years real estate and customer service experience
- Strong communication and time management skills
- Confident and poised in interactions with individuals at all levels
- Strong interest in the commercial real estate industry
- Recipient of the “Most Outstanding Masters Student in Real Estate” award

EDUCATION

- May 2011 **University of North Texas** Denton, TX
Master of Science: Real Estate, Magna Cum Laude, 3.846 GPA
Relevant Courses Completed:
- Management Issues
 - Financial Management
 - Adv. Real Estate Valuation
 - Adv. Real Estate Law and Contracts
 - Adv. Real Estate Finance and Analysis
 - Legal Regulatory and Ethical Environment of Business
 - Investment Analysis and Management
 - Intro. to Real Estate and Investment Analysis
 - Adv. Real Estate Investments and Analysis
 - Risk Management Techniques for the Business Executive
- May 2006 **Texas A&M University** College Station, TX
Bachelor of Science: Economics, Minor: Business Administration

WORK EXPERIENCE

- 2010-Present **University of North Texas FIREL Department** Denton, TX
Teaching Assistant
- Assist up to 3 professors with grading assignments, recording scores, administering/proctoring examinations and completing allocated projects
- 2006-2010 **Wilson Tindall & Associates, Apartment Experts** Austin, TX
Licensed Real Estate Agent, Apartment Locator
- Conducted extensive background and credit checks for clients to ensure pre-qualification
 - Created marketable advertisements and promotions to endorse company and drive sales
 - Acted as a liaison between onsite management and clients to achieve fulfilled results for both parties
 - Researched market trends and comparable properties in order to provide superior customer service
- 2003-2006 **Texas A&M Recreation Center** College Station, TX
Supervisor, Softball Official
- Directed and assisted in the training of 30 rookie officials through a four night clinic
 - Evaluated rookie officials throughout the season and recommended ways to improve
 - Maintained a friendly and sportsmanlike atmosphere amongst participants, spectators and employees

LEADERSHIP ACTIVITIES

- 2010-Present **Phi Kappa Phi Honors Society** Denton, TX
Member
- 2010-Present **North Texas Real Estate Club** Denton, TX
Member
- 2002-2005 **Fish Camp** College Station, TX
Chairman
- Interviewed, selected and directed 26 counselors in forming a four-day orientation camp for incoming freshmen to ease their transition into college
- Counselor*
- Conducted activities and discussions aimed at forming a cohesive support group for 12 freshmen